

HIGHLIGHTS

FINANCIAL AND CORPORATE HIGHLIGHTS

(AT 30 SEPTEMBER 2018)

- Total revenue **€7.9bn**
- Operating profit **€1.5bn**
- Net profit **€1,056m**
- Total financial assets (TFA) **€513bn**
- Technical provisions for insurance business **€123.65bn**
- **134,575** employees
- Direct funding at BancoPosta **€58.3bn**
- Postepay cards **19m**
- **2.22bn** items of mail delivered
- **88.6m** parcels delivered
- **6.3m** financial products sold

FINANCIAL HIGHLIGHTS

(AL 31 DECEMBER 2017)

- Total revenue **€10.6bn**
- Operating profit **€1,123m**
- Net profit **€689m**
- Direct and indirect funding **€506bn**
- Technical provisions for insurance business **€123.6bn**
- Direct funding at BancoPosta **€55.8bn**
- Financial services customers **34.4m**
- Payment cards **25.2m**
- Postepay cards **17.7m**
- Current accounts **6.3m**

CORPORATE HIGHLIGHTS

(AT 31 DECEMBER 2017)

- **12,822** post offices
- **7,257** Postamat ATMs
- **5,734** Amico counters
- **4,119** post offices with free wi-fi
- **2,051** delivery offices
- **27** post offices offering multilingual services
- **56,765** post office staff
- **28,635** postmen and women
- **3bn** items of mail delivered per year
- **113m** parcels delivered per year
- **8m** financial products sold per year
- **2.6m** post office transactions per day
- **1.5m** post office customers per day
- **15.2m** customers registered with poste.it
- **15m** Apps downloaded