DIVERSITY POLICY FOR ADMINISTRATIVE AND AUDITING BODIES OF POSTE ITALIANE

Goals and recipients

This document (the "**Diversity Policy**" or the "**Policy**") provides non-binding indications on aspects such as age, gender, ethnic origin, geographical origin, educational and professional career of the members of the Board of Directors of ("**Poste Italiane**" or the "**Company**").

The Policy purpose is to identify criteria for a qualitative-quantitative composition of the Board of Directors, functional to effective fulfilment of tasks and responsibilities assigned to the management body. With the presence of people guaranteeing sufficient diversity from the point of view of competences needed to properly understand current business, risks and long term opportunities related to company activities.

The Policy was drawn up considering the nature and complexity of company activities, the social and environmental context in which the Company operates, the experience accrued by the Board itself related to the activities and functioning of the Board of Directors and its Committees as well as the results of self-assessment processes conducted over recent years.

This document is especially aimed at parties involved in the procedure to select and appoint the Company's Board of Directors members, and therefore:

- At shareholders who, pursuant to law and the terms of the By-Laws, intend to present lists of candidates for appointment of the Board of Directors;
- At the shareholders' meeting called to appoint the Board of Directors;
- At the company's Board of Directors, in addition to Shareholders, if during their mandate it should be necessary to replace a member of the Board of Directors pursuant to art. 2386 of the Italian Civil Code.

With no prejudice to the requirements of professionality, respectability and independence, and the situations of incompatibility and/or forfeiture, established by law, the regulations and the Company By-Laws

For completeness purpose, this Policy also contains a summary of provisions applicable to the composition of the Company's Board of Auditors.

Size of the Board of Directors

Under the terms of the Company By-Laws, the number of members of the Board of Directors is defined by the Shareholders' Meeting as between seven and nine members.

With no prejudice to the foregoing, it is believed that the current number of members of the Board of Directors – nine (the maximum number permitted by the current Company By-Laws) – provides a suitable balance in competences and experiences required by the Group complexity, even in the board Committees.

Requirements of professionalism, competence and experience

Regarding to those professional requirements, please remind that the Supervisory Provisions issued by the Bank of Italy, applicable to the Company by virtue it exercises postal bank activities through its BancoPosta Capital (the "**Supervisory Provisions**"), establish that:

a) Company directors must be chosen based on professionalism and competence, amongst people who have accrued at least an overall three-years experience through:

- administration and auditing activities or management positions in companies;
- professional activities related to the credit, financial, securities, insurance sector or in any case functional to bank activities;
- university teaching experience concerning legal or economic subjects;
- administrative or managerial functions with public bodies or administrations related to the credit, financial, securities or insurance sector or c/o public bodies or administrations that are not related to those sectors as long as the functions involve managing economic financial resources;
- b) the Chairman of the Board of Directors must be chosen, applying professionalism and competence criteria, from amongst people who have accrued at least five years experience executing the activities or functions indicated in letter a) above;
- c) the Chief Executive Officer and the General Manager must hold specific credit, financial, securities or insurance competences accrued through experience in a position of suitable responsibility for a period of no less than five years. The same experience could have been accrued in companies of a size comparable to that of the Company where the position is to be held. Similar requirements are needed for positions exercising functions that are equal to that of General Manager.

Furthermore, in line with the Corporate Governance Code of listed companies:

- it is recommended that at least one member have adequate knowledge and experience of financial subjects or remuneration policies;
- it is recommended that at least one member have adequate experience of accounting and financial or risk management matters.

In general, the majority of Directors has to have those independence requirements established by law applicable and the Corporate Governance Code.

With no prejudice to the above, it is considered that in the context of the Board of Directors, the presence of people with competences in the following sectors should be guaranteed:

- postal and logistic services;
- banking and financial;
- insurance;
- legal;
- sustainability.

The presence of diversified and complementary skills and experiences favours debate and efficient functioning of the Board of Directors.

It is also hoped that all directors have sufficient knowledge of the English language to enable correct understanding of written texts. In any case, to guarantee that resolutions can be made that are related to document written in English directly.

Age and seniority

The Board of Directors should have members of different ages, generations and seniority of role; in

order to promote the creation of the right balance between experience, continuity, innovation and risk appetite.

Gender

Adequate representation of both gender must be guaranteed on the Board.

Specifically, consistent with applicable law and the Company By-Laws, the Board of Directors must be composed at least one third (rounded upwards) of people belonging to the "less represented" gender.

Geographical origins and international experiences

Though having considered the strong presence of Poste Italiane in Italy it is, however, recommended that Board Members have career and professional experience accrued in international contexts, functional to a further increase in the quality of board discussion, also related to the Group's international presence. The Company is also careful over the geographical origin balance of Board members.

Composition of the Board of Auditors

With reference to the composition of the Board of Auditors, please note that, pursuant to laws in force, Supervisory Provisions and the Corporate By-Laws, all members of the audit body (both regular and substitute members) must be enrolled in the register of auditors.

The other criteria established for the composition of the Board of Directors related to diversity apply to the Board of Auditors.

In gender number terms, consistent with what is currently established by laws in force and the Corporate By-Laws, the Board of Auditors must include a third of members belonging to the "less represented" gender, which – based on past experiences –usually coincides with the female one.

Board of Auditor members must also have those requirements of respectability and independence established by laws in force, Supervisory Provisions and the Corporate By-Laws.

Adoption, implementation and amendments to the Diversity Policy

This Policy is adopted by the Board of Directorst on proposal of the "Appointments" Committee.

Board Committees are called to support the Board of Directors in implementation of the Policy as well as in verification and evaluation of the implementation methods and results in the relative financial year, also for the purpose of this Policy to be provided annually within the report on corporate governance and ownership structures.

Any amendments or revisions to the Diversity Policy are approved by the Board of Directors, on proposal of the aforementioned Committees, also considering the results of the Board of Director's annul self-assessment.