

# POSTE ITALIANE Q2/H1-22 PRELIMINARY RESTATED FINANCIAL RESULTS UNDER IFRS 17

7 JULY 2023

### Q2-22 RESTATED FINANCIAL RESULTS UNDER IFRS 17

	Mail, Parcel & Distribution	Payments & Mobile	Financial Services	Insurance Services	Adjustments and eliminations	Total
External revenues	904	250	1,194	423	_	2,771
Intersegment revenues	1,212	69	201	(35)	(1,448)	-
TOTAL REVENUES	2,116	319	1,396	388	(1,448)	2,771
Cost of goods and services	559	95	9	1	(13)	652
Personnel expenses	1,237	7	10	2	(95)	1,162
Depreciation, amortisation and impairments	206	4	0	1	(15)	197
Capitalised costs and expenses	(10)	-	-	-	-	(10)
Other operating costs	29	1	14	0	-	43
Intersegment costs	8	121	1,189	7	(1,325)	-
Total costs	2,030	228	1,223	12	(1,448)	2,044
OPERATING PROFIT/(LOSS)	87	91	173	376	(0)	727
Finance income/(costs)	1	0	(27)	12	0	(15)
Profit/(Loss) before tax	88	91	146	388	(0)	713
Income tax expense	32	26	48	115	-	221
PROFIT FOR THE PERIOD	55	66	98	273	(0)	492

#### Q2-22 REPORTED FINANCIAL RESULTS UNDER IFRS 4

	Mail, Parcel & Distribution	Payments & Mobile	Financial Services	Insurance Services	Adjustments and eliminations	Total
External revenues	904	250	1,194	544		2,892
Intersegment revenues	1,212	69	201	1	(1,484)	-
TOTAL REVENUES	2,116	319	1,396	544	(1,484)	2,892
Cost of goods and services	559	95	9	19		683
Personnel expenses	1,237	7	10	9		1,263
Depreciation, amortisation and impairments	206	4	0	1	(1)	212
Capitalised costs and expenses	(10)	-	-	-		(10)
Other operating costs	29	1	14	3		46
Intersegment costs	8	121	1,189	165	(1,483)	-
Total costs	2,030	228	1,223	197	(1,484)	2,194
OPERATING PROFIT/(LOSS)	87	91	173	347		698
Finance income/(costs)	1	0	(27)	12		(15)
Profit/(Loss) before tax	88	91	146	359		683
Income tax expense	32	26	48	108		214
PROFIT FOR THE PERIOD	55	66	98	251		469

#### H1-22 RESTATED FINANCIAL RESULTS UNDER IFRS 17

	Mail, Parcel & Distribution	Payments & Mobile	Financial Services	Insurance Services	Adjustments and eliminations	Total
External revenues	1,805	482	2,505	796	-	5,588
Intersegment revenues	2,481	136	398	(73)	(2,942)	-
TOTAL REVENUES	4,286	618	2,903	723	(2,942)	5,588
Cost of goods and services	1,132	185	17	3	(26)	1,312
Personnel expenses	2,537	14	21	3	(189)	2,386
Depreciation, amortisation and impairments	397	7	0	3	(31)	376
Capitalised costs and expenses	(18)	-	-	-	-	(18)
Other operating costs	74	9	32	-	-	115
Intersegment costs	22	233	2,429	13	(2,696)	-
Total costs	4,144	449	2,499	22	(2,942)	4,171
OPERATING PROFIT/(LOSS)	142	169	404	701	(0)	1,417
Finance income/(costs)	4	(0)	(22)	23	0	4
Profit/(Loss) before tax	146	169	382	724	(0)	1,421
Income tax expense	59	48	113	215	-	436
PROFIT FOR THE PERIOD	87	121	269	508	(0)	985

### H1-22 REPORTED FINANCIAL RESULTS UNDER IFRS 4

	Mail, Parcel & Distribution	Payments & Mobile	Financial Services	Insurance Services	Adjustments and eliminations	Total
External revenues	1,805	482	2,505	1,073	-	5,865
Intersegment revenues	2,481	136	398	1	(3,016)	-
TOTAL REVENUES	4,286	618	2,903	1,074	(3,016)	5,865
Cost of goods and services	1,132	185	17	40	-	1,375
Personnel expenses	2,537	14	21	18	-	2,590
Depreciation, amortisation and impairments	397	7	0	3	(1)	406
Capitalised costs and expenses	(18)	-	-	-	-	(18)
Other operating costs	74	9	32	6	-	121
Intersegment costs	22	233	2,429	332	(3,016)	-
Total costs	4,144	449	2,499	399	(3,016)	4,473
OPERATING PROFIT/(LOSS)	142	169	404	676	-	1,392
Finance income/(costs)	4	(0)	(22)	23	-	4
Profit/(Loss) before tax	146	169	382	699	-	1,396
Income tax expense	59	48	113	211	-	432
PROFIT FOR THE PERIOD	87	121	269	487	-	964

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