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As part of the **Asset Manager¹** activity conducted by **BancoPosta Fondi SGR**, the Organization is able to classify its **sustainable investment products and services** into different categories, and identify their respective monetary value in terms of **Asset under Management**. In fact, aware of its role in the market, BancoPosta Fondi SGR distinguishes the following types of investment products and services:

- products that include ESG criteria: this category includes products for which ESG factors are systematically included in analysis and investment decisions;
- products applying best-in-class criteria: this category includes products invested in sectors, companies or specific projects, selected for their positive ESG performance within their respective sectors of operation (so-called positive screening);
- products with thematic investments: this category includes products whose investments are
 focused on themes or economic activities that contribute positively to certain environmental or
 social outcomes (e.g. clean energy, energy efficiency, etc.);
- products related to impact investing activities: this category includes products whose investments
 are made with the intention of generating a positive social and environmental impact, as well as a
 quantifiable financial return, in both emerging and developed markets;
- *other*: this category includes products classified as Articles 8 and 9 in line with the requirements of EU Regulation 2019/2088 (so-called EU SFDR).

So, in relation to the above, the products of BancoPosta Fondi SGR and their respective monetary values in terms of AuM are shown below:

¹ It is specified that with regard to the custody of sustainable investment products and services BancoPosta Fondi SGR does not offer its clients products not owned by the Organization and managed by third-party managers. In this regard, the breakdown and classification of the same in terms of Assets under Custody (AuC) is not reported.

BPF SGR's sustainable investment products and services related to Asset Management business

Categories of sustainable investment products and services	Sustainable investment products by BPF SGR - 2022	Monetary value of assets included in the category (AuM) - 2022
Products that include ESG criteria	BP UNIVERSO 60 BP UNIVERSO 40 BPF GPM Sostenibilità Equilibrato BPF GPM Sostenibilità Dinamico BPF GPM Sostenibilità Sviluppo	244.029.168,87 €
Products applying best-in-class criteria	BP Orizzonte Reddito BP Azionario Flessibile BP Azionario Internazionale BP Azionario Euro BP Selezione Attiva Poste Investo Sostenibile BP Mix 1 BP Mix 2 BP Mix 3	6.704.015.404,05 €
Products with thematic investments	BP Focus Ambiente 2027 BP Focus Ambiente Marzo 2028	118.464.735,57 €
Products related to impact investing activities		0,00€
Other		0,00 €
Total AuM of sustainable investment products		7.066.509.308,49 €
Total AuM in the Asset Management segment		100.621.409.143,26 €
Percentage of sustainable investment products over the total AuM in the asset management segment		7%