

Poste Italiane - Consensus Report

Investor Relations

Company compiled consensus Q1-25 - FY25 - FY26 - FY27

Group Consolidated Data	Consensus Q1-25				Consensus FY25				Consensus FY26				Consensus FY27			
Data in Euro million	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX
REVENUES	3,163	14	3,112	3,205	12,969	14	12,842	13,141	13,263	14	13,123	13,494	13,570	14	13,239	13,891
Mail, Parcel & Distribution	961	14	930	992	3,995	14	3,826	4,118	4,080	14	3,910	4,307	4,157	14	3,999	4,458
Postepay Services	405	14	386	436	1,708	14	1,646	1,772	1,846	14	1,754	1,929	1,977	14	1,862	2,107
Financial Services	1,381	14	1,350	1,401	5,543	14	5,463	5,616	5,538	14	5,398	5,722	5,580	14	5,299	5,855
Insurance Services	416	14	383	452	1,723	14	1,674	1,769	1,799	14	1,739	1,845	1,857	14	1,781	1,931
TOTAL COSTS	2,416	13	2,346	2,470	9,863	13	9,733	10,060	10,017	13	9,787	10,295	10,189	13	9,841	10,474
ADJUSTED EBIT	748	13	677	775	3,117	13	3,000	3,194	3,257	13	3,111	3,365	3,384	13	3,198	3,534
ADJUSTED EBIT Margin (%)	23.6%				24.0%				24.6%				24.9%			
Mail, Parcel & Distribution	32	13	(33)	60	125	13	60	244	127	13	44	311	137	13	24	355
Postepay Services	131	13	121	151	583	13	537	621	641	13	560	694	692	13	600	770
Financial Services	226	13	210	244	908	13	853	965	922	13	827	1,031	942	13	829	1,100
Insurance Services	359	13	325	379	1,500	13	1,454	1,541	1,567	13	1,512	1,625	1,612	13	1,548	1,708
NET PROFIT	528	14	467	553	2,196	14	2,082	2,292	2,306	14	2,198	2,504	2,407	14	2,233	2,570
DPS (€)					1.17	13	1.10	1.25	1.24	13	1.11	1.35	1.30	13	1.18	1.45